



## **Announcing World Bank Publications' New Discount Policy**

Effective September 1<sup>st</sup> 2008, the World Bank is introducing a new discount policy for customers in low and low-middle income countries<sup>1</sup>.

Customers purchasing from the World Bank Publications website ([www.worldbank.org/publications](http://www.worldbank.org/publications)) will receive a 50% discount. The following shipping and handling fee will apply:

- ❖ Surface mail: \$7 per order and \$6 per book
- ❖ Air courier: \$20 per order and \$8 per book

Customers purchasing from a World Bank Publications official distributor are entitled to a minimum discount of 45% and can be charged up to \$3 per book in shipping and handling<sup>2</sup>.

The World Bank encourages customers outside the US to order through a local distributor. For more information about World Bank Publications distributors' network please visit <http://publications.worldbank.org/booksellers>

---

---

For more information please contact:

Jose de Buerba  
Sales Manager  
World Bank Publications  
1818 H Street, N.W.  
Mail Stop: U 11/1104  
Washington, DC 20433  
Phone: 202 473 0393  
Fax: 202 614 1237  
E-mail: [jdebuerba@worldbank.org](mailto:jdebuerba@worldbank.org)

---

<sup>1</sup> For more information about World Bank geographic discounts by country please visit <http://publications.worldbank.org/discounts>

<sup>2</sup> The \$3 fee partially covers the S&H costs from the US to the country of destination. The World Bank still subsidizes the majority of the publications' shipping cost to developing countries. Please note that the distributor may charge an additional S&H fee for local shipping within country.